

Questions and Answers Related to ASTM International's Acquisition of Wohlers Associates

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What is ASTM International?

ASTM International is a recognized leader in the development and delivery of global safety and performance standards, technical training, and laboratory quality programs driven by science and backed by results. ASTM International standards and programs reflect market, research and regulatory needs and have significant presence and relevance around the world. Its Center-of-Excellence programs bridge the gap between research and standardization and foster impactful collaborations to promote innovation and technical alignment. ASTM International is a trusted independent partner that solves complex challenges, improves products and processes, and helps our world work better.

What is Wohlers Associates?

Wohlers Associates, Inc. is a 35-year-old independent advisory firm based in Fort Collins, Colorado, USA. The company provides market intelligence, and technical and strategic consulting on the new developments and trends in additive manufacturing. For 26 consecutive years, the company has produced the *Wohlers Report*, a publication that provides a worldwide review and analysis of additive manufacturing and 3D printing.

What did ASTM International acquire?

ASTM International acquired the entire Wohlers Associates business including the *Wohlers Report*, the premier publication for the AM industry, along with intelligence briefs, specialized reports, training in design for AM, and consulting services.

Why did ASTM International acquire Wohlers Associates?

The acquisition supports ASTM's vision for growth and expands its global reach in the AM industry with robust and agile AM programs, services, and product offerings. These industry-leading offerings will now include market intelligence and technical and strategic advisory services. They complement and will be used to strengthen existing ASTM programs and services that support the industrialization of AM technologies. They provide greater opportunities to serve and benefit other applicable ASTM industry sectors.

How will Wohlers Associates contribute to ASTM International and ASTM's Additive Manufacturing Center of Excellence (AM CoE)?

Combining the *Wohlers Report*, and the complete portfolio of products and services from Wohlers Associates with the work of ASTM's members and the AM CoE will result in new possibilities for business intelligence, advice, and resources in the global AM community.

[Will Wohlers Associates continue to operate as a separate entity?](#)

The company is now a part of ASTM International. The people, products, and services will be fully integrated into the ASTM family over time. This integration and combined resources will enable consulting and advisory projects (and other activities) at a greater scope, volume, and size.

[Is Terry Wohlers remaining involved following the acquisition? If so, what will be Terry Wohlers new role?](#)

ASTM International is excited to announce that Terry Wohlers will join the ASTM family and serve as the head of Additive Manufacturing Market Intelligence. Terry is working closely with Mohsen Seifi, ASTM's director of Global Additive Manufacturing Programs, and others at the AM CoE. He is fully committed to the ASTM AM CoE for years to come.

[Will Wohlers Associates, powered by ASTM International, continue to publish the *Wohlers Report*?](#)

Yes. With the global sales and business development resources of ASTM International, the report will remain as the undisputed, industry-leading report on additive manufacturing and 3D printing. Future editions are will be integrated into ASTM's flagship product Compass, an online subscription platform.

[How much did ASTM pay for Wohlers Associates?](#)

Financial terms of the acquisition will not be disclosed.